## CURRICULUM VITAE

**Vijay Prakash**

Sector – 44, Noida (U.P)

**MBA**  Mob No: 08860651365

**(**MARKETING& FINANCE**)** E-mail id: - knp.vijay@gmail.com

**Career Objective:**

To work in a competitive and multi-disciplinary environment and to progress continuously by creating a position for my organization and myself.

**Experience**

**More than 3 years’ experience in insurance industry in Bancassurance channel**

**1: Currently working in Kotak life Insurance as Sales Manager (Bancassurance) from June 2012 to till date**

**Roles and Responsibilities**

* Achieving sales target of branch with BM and bank staff.
* Motivating staff for selling life insurance and qualify in contest.
* Arrange Training for staff on product and selling skills.
* Responsible for renewal premium collection.
* Resolving queries and complaint of existing clients.
* Provide after sale service to clients.

**2: Worked in** **ICICI Prudential Life Insurance Co. Ltd**. **As a Associate**

**Financial Services Manager (AFSM) From Jan 2011 to June 2012.**

**Roles and Responsibilities**

* Achieving sales target of branch with BM and bank staff.
* Motivating staff for selling life insurance and qualify in contest.
* Arrange Training for staff on product and selling skills.
* Resolving queries and complaint of existing client.
* Provide after sale service to client.

**Skill Set**

**1.** Quantitative skill

**2.** Planning skill

**3.** Analytical skill

**4.** Presentation skill

**Professional Qualifications:**

**1:** **MBA (Marketing & Finance**) from **JPIET, Meerut** (2008-2010)

**Technical Qualifications:**

Basic knowledge, Proficient in MS office (Excel/word/power point), Photoshop expert

Typing speed -25 wpm

**Academic Qualifications:**

**Class/Degree :** B.A

**University :** C.S.J.M. Kanpur University

**University/Board** **:** Intermediate, U.P. Board

**University/Board** **:** High School,U.P. Board

**Summer training**

Summer training done in **Supreme Industries Ltd**. Phase- 2, Noida for 2 months

On the topic **“Quality control for effective production”.**

**Personal Details:**

**Father's Name** : Mr. Awadhesh Kumar

**Date of Birth** : 17-Oct-1983

**Nationality**  : Indian

**Language :** Proficiency in English & Hindi, written and spoken

**Gender**  : Male

**Marital status**  : Married

**Permanent Address :** Vill-Moosanagar

Post- Moosanagar

Dist-Kanpur Dehat (U.P.)

**Extra Curricular Activities:**

**Hobbies & Interest:** Playing Chess, Editing of Photos,

**Declaration:**

I hereby certify that the information furnished above is authentic & complete to the best of my knowledge & belief.

**Date:**

**Place:**   **(VIJAY PRAKASH)**